# Introduction of START and SCORE Programs

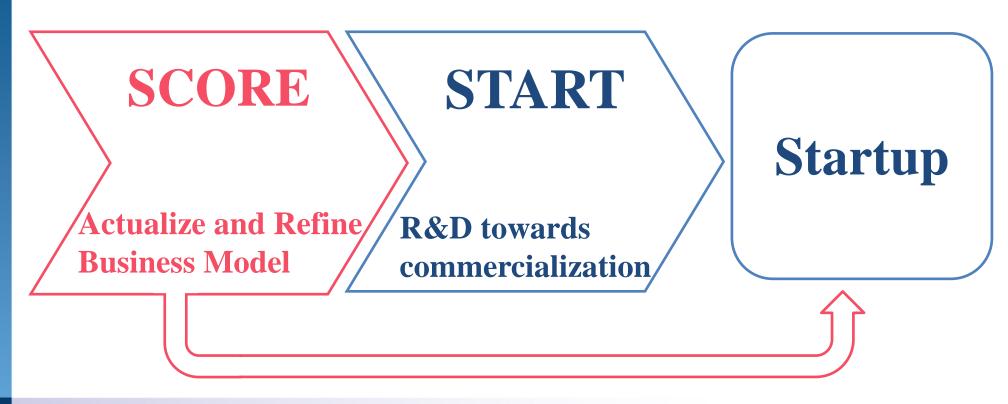
September 6th, 2021 JST Connect

Japan Science and Technology Agency

START Group, Department of Industry-Academia Collaboration

## The objective of our programs

✓ To support creating start-ups from academia in pre-startup phase



## Difficulties in creating startup

Market needs

Risk money

**Business Plan** 

**Networking** 



## Support framework

#### **SCORE**

"Accelerators"

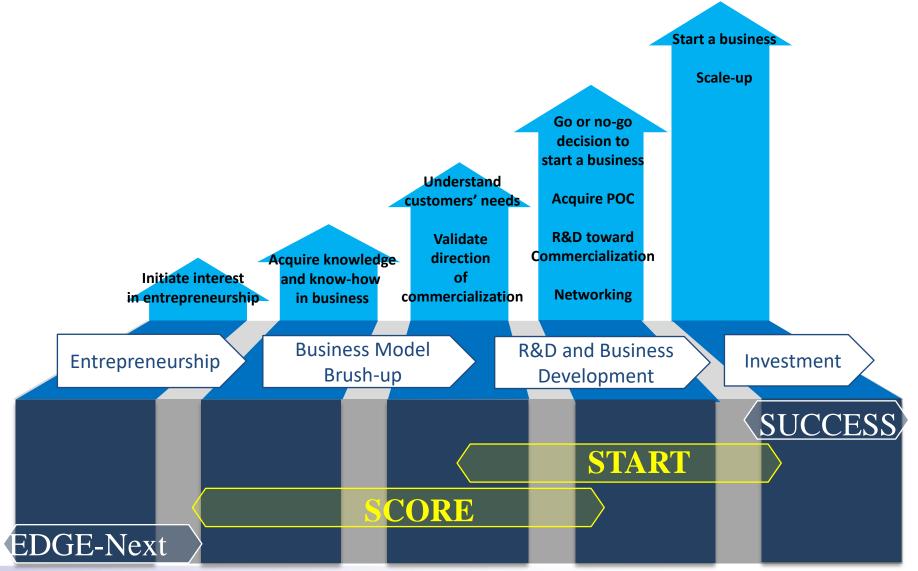
with expertise in commercialization train and mentor participants on practical skills for start-ups.

#### **START**

"Project Promoters"

from venture capitals support R&D and business development in each project.

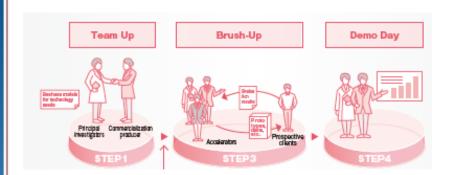
## JST's Startup-related Programs



### **Program Overview**

#### **SCORE**

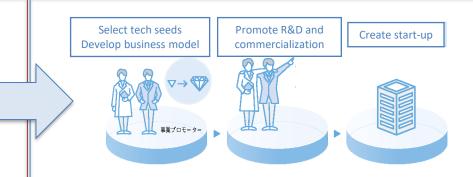
**Actualize and Refine Business Model** 



JST directly supports researchers as they gain practical skills required for venture businesses.

- Direct Expense: \$50,000 / year
- Period: Single fiscal year

# START R&D towards commercialization



JST provides R&D funds for business start-up and commercialization with the support of "project promoters"

- Direct Expense: \$300,000 / year
- •Period: 1~3 fiscal years

(As of June 2021)

● Total # of adopted projects (FY2017~FY2021)

**77** 

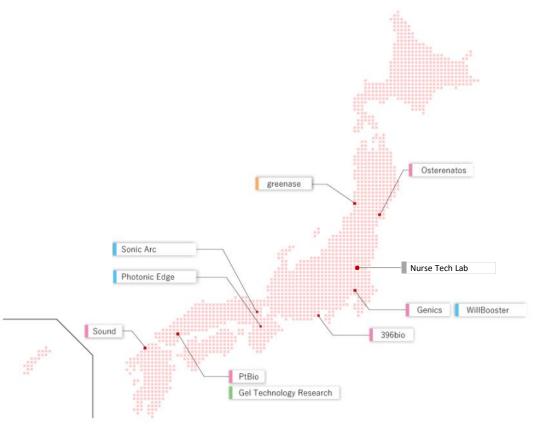
• Total # of finished projects (as of March 2021)

**69** 

■ Total # of startups created (as of June 2021)

**15** 

- ✓ Life Science
- Environment/Energy
- ( r
- Nanotechnology/Mater
- Agriculture
- Others



## **Outcomes of START Projects**

(As of June 2021)

● Total # of adopted projects (FY2012~FY2020)

**125** 

Total # of finished projects (as of June 2020)

98

Total # of startups created (as of Jan 2021)

**60** 

Number of step-up startups

(raised over \$1M, etc)

28

Number of jobs created (as of June 2021)

365

[Rate of Startup creation]

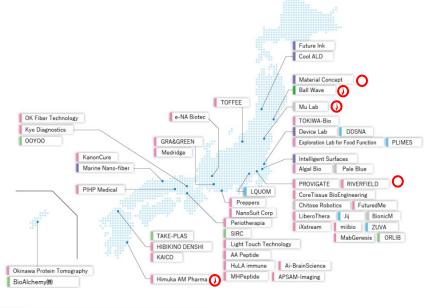
[Rate of expansion]

**47**%

Average amount of external funds raised

\$Зм

Total amount of external funds raised (\$180M) / Total number of startups created (60)





### **Examples of START-originated Start-ups**



- ◆ Development of surgical robots
- ◆ Raised \$20M (as of April 2019) (\$1=100yen)





◆ Development of gene-cell therapy and regenerative medicine products





◆ Development of super-quick, handy trace moistures sensors



赤尾 慎吾

長谷川 史彦



◆ Development of innovative power-saving technology



髙橋 真理子

辻本 浩章

平澤 大

## Next approach begins

#### **SCORE** (University Promotion Type)

- To promote and build a stronger support system for business start-ups at universities
- To install "SCORE" and "START" knowledge in each university

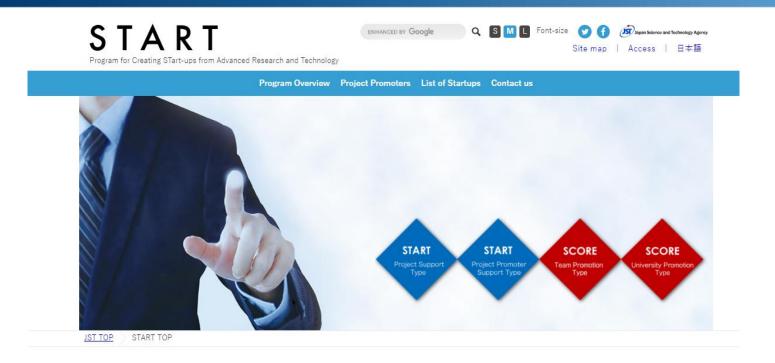
Support period: Maximum 5 fiscal years

Support funding(direct expenses): \$600,000 / year

**%1USD=100JPY** 

#### Website

#### https://www.jst.go.jp/start/en/index.html



#### News



#### **Contact Information**

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Thank you!